



Contacts Every House Flipper Needs For New Leads

The quality of your connections is the number one influence over the trajectory of your success as a flipper. Build a wide, diverse network to find those diamond-in-the-rough, off-market leads.

1 Credit Repair Agencies & Credit Counselors

The typical person in need of credit repair has missed mortgage payments or defaulted on their loan. Selling their property to become debt-free will help them start fresh and repair their credit score. And, the seller might also become an instant tenant. There is nothing wrong with a sale-leaseback.

2 Wholesalers

Wholesalers are amazing at lead-generation, coming up with more deals than you might be able to on your own. While they charge a finders fee, they can save you an enormous amount of time (and therefore, money) in the long run.

3 Bird Dogs

Tired of driving for dollars? Bird dogs will scout distressed properties for you for a fee.

4 Delivery Drivers

Postal workers, food delivery workers, newspaper carriers, etc. These people cover more ground in a day than you might in a week and can tip you off to properties that are in distress.

5 Private Lender

Having a relationship-oriented, balance sheet lender whose terms you can easily understand is key to running a successful flipping operation. It's also a good way to generate leads, because they are closely connected to the other flippers and industry professionals.

6 Realtors

Can help you find opportunities before they go on the market (hip pocket listings), as well as expired or withdrawn listings. Sometimes homeowners will list their property too high and be unable to sell with their agent. Once the listing expires, they may be more receptive to a lower cash offer.

7 Title Companies

These are the first people to know when a closing fails - and the first people that can alert you to the opportunity to save the day.

8 Divorce Attorneys

More often than not, when couples split, they want to clean their hands of their family home fast.

9 Real Estate Attorneys

These lawyers handle half-baked builds or flips gone sideways. Real estate developers and home builders will be thankful for someone to help them liquidate or finish their project after they run out of money.

10 Estate and Probate Attorneys

Can let you know about a property for sale before it goes on the market.

11 Insurance Brokers

Have the inside scoop on when rental properties become vacant, or there's been a fire or damage to the property from natural disaster.

Real Estate Investing - It's a people business.

Let's talk about how we can grow your business!



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